

Annual Report

1891 EGLINTON AVE. EAST, TORONTO, ONT.

Sales Offices: ST. JOHN'S - MONCTON - MONTREAL - WINNIPEG - VANCOUVER



To The Shaveholders:

On behalf of the Board of Directors, I have the pleasure of presenting the Annual Report for the 1963 fiscal year.

Sales volume for the year increased slightly over the preceding year. Profit before depreciation, however, declined narrowly due to the increased cost of producing our products.

Gross income for 1963, including \$7,228 investment income, totalled \$1,400,654 compared to \$1,430,993 in 1962.

Taking full advantage of maximum capital cost allowances as provided by the Income Tax Act, the depreciation charges for 1963 totalled \$515,614 compared to \$441,121 in 1962. The higher write-off is in accordance with the provisions of the Federal Budget of June 1963, whereby 50% per year of the cost of all production machinery acquired during the period from June 14, 1963 to June 13, 1965 could be claimed for tax purposes.

The high rate of depreciation permitted will depress profits and dividends during the permitted time period. It will permit, however, the expansion and enlargement of the existing facilities without endangering the Company's working capital. The ultimate result will be reflected in the future earnings of the Company subsequent to the period of allowable accelerated capital cost allowances.

After making provision for income taxes of \$418,000 the net profit for 1963 totalled \$420,359 compared to \$477,635 for the 1962 fiscal year.

The outstanding First Mortgage Bonds, as at December 31, 1963, amounted to \$750,000. During the year a total of \$61,000 of Bonds were redeemed. Bond interest for the current year totalled \$43,102 compared with \$46,237 in 1962.

For comparison purposes we have prepared the following statement of earnings for the years 1963, 1962 and 1961:

PROFIT AND LOSS STATEMENT-31st DECEMBER 1963, 1962, 1961

	1963	1962	1961
GROSS EARNINGS FOR YEAR	\$1,393,426	\$1,419,965	\$1,299,002
Add: Income from Investments	7,228	11,028	6,373
Total Gross Income	\$1,400,654	\$1,430,993	\$1,305,375
Deduct: Interest on Bonds	43,102	46,237	49,888
Amortization—Bond Discount	3,000	3,000	3,000
Premium on Bonds Redeemed	579	_	-
Deduct: Depreciation Charged	\$1,353,973 515,614	\$1,381,756 441,121	\$1,252,487 338,087
Deduct: Depreciation Charged			
Earnings Before Income Taxes	\$ 838,359	\$ 940,635	\$ 914,400
Deduct: Provision for Income Tax	418,000	463,000	475,000
NET PROFIT FOR YEAR	\$ 420,359	\$ 477,635	\$ 439,400

Dividends to Class "A" Shareholders of 15¢ per share were paid on the 15th days of February, May, August and November. A participating dividend of 89¢ per Class "A" share was paid on May 15, 1963 in addition to the regular dividend. The Common Shareholders received dividends of 15¢ per share on each of the foregoing dates plus a bonus payment of 89¢ on May 15, 1963.

On February 15, 1964 the regular quarterly dividend of 15¢ was paid to the Class "A" Shareholders and a similar amount to the Common Shareholders. The Directors, at a recent Meeting, declared a dividend of 15¢ per share on May 15, 1964 to all Class "A" Shareholders of record as at April 30, 1964.

In addition, on May 15, 1964 the Class "A" Shareholders will receive a participating dividend of 75¢ per share. A dividend of 15¢ plus a bonus of 75¢ per Common share, payable on May 15, 1964 to all Common Shareholders of record April 30, 1964 was also declared.

The complexities of meeting the ever-changing requirements of our customers and the introduction of new developments in the packaging industry, requires that our production equipment must be able to keep abreast of these demands placed upon us. Further, increasing costs of materials, utility services, taxes and labour dictates that our manufacturing procedures be highly efficient and economical. This is necessary in order that we can successfully combat the incessant pressure of competition which besets us on all sides. Accordingly, we must acquire new machines or make the necessary renovations to existing equipment to achieve lower production costs.

The new light-gauge rolling mill, ordered in 1962, was in full operation during the later part of 1963. The new mill's installed cost was \$410,000. The efficient performance of this new mill has surpassed our original expectations and has resulted in greater output of the gauges of foil used principally in the conversion portion of our operations.

A new six-colour high-speed rotogravure printing press was installed during August at a cost of approximately \$300,000. This press embodies all the most modern features for rotogravure printing. The production capabilities of this new press enable us to produce high-quality printing of even the most intricate designs with exactness, speed and efficiency.

The total expenditure for Fixed Assets during 1963 was \$493,955 compared with \$874,322 in 1962. The 1962 expenditures included the basic cost of the new rolling mill and the addition to our plant. In all cases, the cost of the acquisitions was met through the financial resources of the Company without outside assistance.

The Company's working capital, after paying for the 1963 Fixed Assets, increased to \$1,000,721 or \$77,473 higher than the 1962 working capital of \$923,248. A summary of funds made available and their application during 1963 is as follows:

STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR 1963

Funds Provided:		
Net Profit	\$420,359	
Depreciation	515,614	
Bond Discount Write-off	3,000	
Disposal of Fixed Assets	2,438	\$941,411
Applied as Follows:		
Dividends	\$284,000	
Purchase of Fixed Assets	493,955	
Increase in deposits under agreement	5,983	
Reduction of Funded Debt	80,000	\$863,938
Increased Working Capital		\$ 77,473

During October, Mr. L. B. Sheppard resigned as a Director after serving for 14 years since the inception of the new Company. He was succeeded, in January 1964, on the Board by Mr. R. Law.

The Board of Directors wishes to acknowledge the loyal and industrious efforts of all our employees and extend to them a very special word of thanks.

We sincerely hope that you will be able to attend the Annual General Meeting of Shareholders in order that we may answer any questions you may have pertaining to the Annual Report of the Company and the outlook for the future.

On behalf of the Board of Directors

H. W. Goung

Balance Sheet

ASSETS

CURRENT ASSETS

	1963	1962
Cash on Hand and in Banks. Short Term Notes. Marketable Securities at Cost. (Market Value 1963—\$11,750 1962—\$11,150) Accounts Receivable. \$929,321.28	\$ 212,768.51 — 13,900.00	\$ 183,044.21 100,000.00 13,900.00
Less—Allowance for Doubtful Accounts. 10,000.00 Due from Employees. Life Insurance—Cash Surrender Value.	919,321.28 3,069.50 48,729.82	881,102.03 — 46,237.91
Inventories, valued at the lower of Cost or Market, as determined and certified by responsible officials of the Company	748,686.02	543,952.30
	\$1,946,475.13	\$1,768,236.45
OTHER ASSETS AND DEFERRED CHARGES		
Deposits under Agreement, Prepayments, etc	\$ 27,730.85 27,000.00	\$ 21,747.89 30,000.00
	\$ 54,730.85	\$ 51,747.89
FIXED ASSETS		
Cost		
LandBuildings	\$ 37,500.00 2,051,093.03	\$ 37,500.00 2,051,093.03
Machinery and Equipment	4,576,382.90	4,086,626.41
	\$6,664,975.93	\$6,175,219.44
Less—Accumulated Depreciation Charges	t 700 0/0 00	n (20 752 25
Buildings	\$ 709,369.29 3,301,949.16	\$ 638,752.25 2,858,712.45
, 11	\$4,011,318.45	\$3,497,464.70
	\$2,653,657.48	\$2,677,754.74
	\$4,654,863.46	\$4,497,739.08

31 December 1963
(with comparative figures for 1962)

LIABILITIES

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	1963	1962
Accounts Payable and Accrued Liabilities	\$ 677,232.72	\$ 511,115.17
Corporation Income Taxes Payable	113,520.69	183,872.65
Participating Dividend Payable, Class "A" Shares		
due 15th May, year following	75,000.00	89,000.00
Balance of Sinking Fund Instalment, due 15th September,		
year following	80,000.00	61,000.00
	\$ 945,753.41	\$ 844,987.82
DT		
ВТ		

FUNDED DEBT

5½% First Mortgage Sinking Fund Bonds, maturing 15 September, 1972 Annual Sinking Fund Requirements 1954 to 1958—\$70,000.00; 1959 to 1969—\$80,000.00; 1970 to 1972—\$90,000.00		
Issued	\$1,500,000.00	\$1,500,000.00
Redeemed and Cancelled.	750,000.00	689,000.00
Less—Requirement included in Current Liabilities	\$ 750,000.00 80,000.00	\$ 811,000.00 61,000.00
	\$ 670,000.00	\$ 750,000.00
TOTAL LIABILITIES	\$1,615,753.41	\$1,594,987.82

CAPITAL STOCK AND SURPLUS

CAPITAL STOCK-NO PAR VALUE

Authorized and Issued
100,000 Cumulative, Preferential and Participating Class "A"
Shares and
100,000 Common Shares.

EARNED SURPLUS.

\$ 250,000.00
2,789,110.05
\$ 3,039,110.05

\$4,654,863.46 \$4,497,739.08

\$ 250,000.00

2,652,751.26

\$2,902,751.26

APPROVED ON BEHALF OF THE BOARD:

F. W. YOUNG, Director A. E. BARRON, Director

PROFIT AND LOSS STATEMENT	YEAR ENDED	DECEMBER 31
	1963	1962
GROSS EARNINGS FOR YEARAdd—Income from Investments	\$1,393,425.58 7,228.30	\$1,419,965.15 11,027.92
	\$1,400,653.88	\$1,430,993.07
Deduct—Interest on Mortgage Bonds Amortization of Bond Discount Depreciation Charges Premium on Mortgage Bonds Redeemed	\$ 43,102.59 3,000.00 515,613.75 578.75	\$ 46,236.78 3,000.00 441,120.89
	\$ 562,295.09	\$ 490,357.67
Profit before Taxes on Income Deduct—Provision for Income Taxes	\$ 838,358.79 418,000.00	\$ 940,635.40 463,000.00
NET PROFIT FOR YEAR	\$ 420,358.79	\$ 477,635.40
Directors' Fees included in Cost of Operations	\$ 3,037.50	\$ 3,100.00
Note: 1963 depreciation charges include additional depreciation amounting to \$98,292.26 as permitted under accelerated capital cost allowance regulations of the Income Tax Act (Canada).		
STATEMENT OF EARNED SURPLUS		
	1963	1962
BALANCE—1 JANUARY Add—Net Profit for Year Gain on Disposal of Fixed Assets	\$2,652,751.26 420,358.79 —	\$2,462,315.86 477,635.40 800.00
	\$3,073,110.05	\$2,940,751.26
Deduct—Dividends Declared and Paid During Year Class "A" Shares	\$ 209,000.00	\$ 199,000.00
Participating Dividend, Class "A" Shares Payable 15th May, year following	75,000.00	89,000.00
	\$ 284,000.00	\$ 288,000.00
BALANCE—31 DECEMBER	\$2,789,110.05	\$2,652,751.26

Auditors' Report

JOHNSON, STEWART, BOURNE & CO.

Chartered Accountants
320 BAY STREET
TORONTO

MARCH 24, 1964

To the Shareholders, Canada Foils, Limited, Toronto. Ontario.

We have examined the balance sheet of Canada Foils Limited as at 31 December, 1963 and the statements of profit and loss and earned surplus for the year ended on that date. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion, the above balance sheet and statements of profit and loss and earned surplus present fairly the financial position of the Company as at 31 December, 1963 and the results of its operations for the year ended on that date, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

JOHNSON, STEWART, BOURNE & CO., Chartered Accountants.

TWELVE	YEAR	FINANCIAL	SUMMARY	
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STATEMENT OF FINANCIAL CONDITION

CLIDDENIT ACCETS.	1963	1962	1961	1960
CURRENT ASSETS: Cash	\$ 212,768	\$ 183,044	\$ 460,436	\$ 520,316
Government of Canada Bonds and Accrued Interest		-	_	
Marketable Securities and Short Term Notes	13,900	113,900	213,900	112,900
Accounts Receivable (Net)	922,390	881,102	881,104	751,153
Inventories		543,952	400,892	518,023
Life Insurance C.S.V.	48,730	46,238	43,782	41,441
TOTAL CURRENT ASSETS	\$1,946,474	\$1,768,236	\$2,000,114	\$1,943,833
TOTAL CURRENT LIABILITIES		844,988	762,012	959,972
NET CURRENT ASSETS	\$1,000,721	\$ 923,248	\$1,238,102	\$ 983,861
Land	37,500	37,500	37,500	37,500
Buildings	2,051,093	2,051,093	1,675,814	1,675,090
Machinery and Equipment	4,576,383	4,086,626	3,593,474	3,399,936
Total Value of Fixed Assets	\$6,664,976	\$6,175,219	\$5,306,788	\$5,112,526
Less: Accumulated Depreciation.	4,011,318	3,497,464	3,059,885	2,731,273
NET VALUE OF FIXED ASSETS	\$2,653,658	\$2,677,755	\$2,246,903	\$2,381,253
Other Assets and Deferred Charges	\$ 54,731	\$ 51,748	57,311	56,801
Funds on Deposit with Trustee		_	_	
TOTAL NET ASSETS	\$3,709,110	\$3,652,751	\$3,542,316	\$3,421,915
REPRESENTED BY:				
First Mortgage Bonds Outstanding		\$ 750,000	\$ 830,000	\$ 910,000
Paid Up Capital		250,000	250,000	250,000
Earned Surplus	2,789,110	2,652,751	2,462,316	2,261,915
	\$3,709,110	\$3,652,751	\$3,542,316	\$3,421,915

FOR THE FISCAL YEARS ENDED DECEMBER 31st

1959	1958	1957	1956	1955	1954	1953	1952
\$ 519,242	\$ 371,610	\$ 275,048	\$ 301,192	\$ 246,041	\$ 221,302	\$ 139,554	\$ 399,662
246,969	350,450	247,500	_			297,739	450,568
12,900	12,900	12,900	352,900	352,900	352,900	352,900	352,900
666,189	651,165	699,287	751,457	572,875	534,414	323,433	329,125
387,673	330,694	349,992	301,642	294,899	293,900	354,901	275,350
38,480	36,516	34,550	32,660	30,938	29,228	27,939	25,849
\$1,871,453	\$1,753,335	\$1,619,277	\$1,739,851	\$1,497,653	\$1,431,744	\$1,496,466	\$1,833,454
813,320	719,798	532,343	710,106	488,076	440,304	507,469	586,401
\$1,058,133	\$1,033,537	\$1,086,934	\$1,029,745	\$1,009,577	\$ 991,440	\$ 988,997	\$1,247,053
37,500	37,500	37,500	37,500	37,500	37,500	37,500	50,048
1,763,632	1,763,632	1,763,632	1,763,632	1,763,632	1,770,290	1,759,867	206,739
2,882,618	2,546,437	2,140,935	1,891,080	1,620,624	1,456,920	1,388,764	1,263,596
\$4,683,750	\$4,347,569	\$3,942,067	\$3,692,212	\$3,421,756	\$3,264,710	\$3,186,131	\$1,520,383
2,464,774	2,171,505	1,893,024	1,666,789	1,458,699	1,277,372	1,104,205	958,314
\$2,218,976	\$2,176,064	\$2,049,043	\$2,025,423	\$1,963,057	\$1,987,338	\$2,081,926	\$ 562,069
41,488	48,127	53,144	55,858	56,380	65,979	90,312	82,698
		S					1,283,706
\$3,318,597	\$3,257,728	\$3,189,121	\$3,111,026	\$3,029,014	\$3,044,757	\$3,161,235	\$3,175,526
\$ 990,000	\$1,070,000	\$1,145,000	\$1,220,000	\$1,290,000	\$1,360,000	\$1,430,000	\$1,500,000
250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000
2,078,597	1,937,728	1,794,121	1,641,026	1,489,014	1,434,757	1,481,235	1,425,526
\$3,318,597	\$3,257,728	\$3,189,121	\$3,111,026	\$3,029,014	\$3,044,757	\$3,161,235	\$3,175,526

TWELVE YEAR FINANCIAL SUMMARY

STATEMENT OF EARNINGS									
		1963		1962		1961		1960	
Gross Income for Year (after deducting all manufacturing, selling and administrative costs)	\$1,	393,426	\$1	,419,965	\$1	,299,002	\$1	,216,109	
Add: Income from Investments		7,228		11,028		6,373		8,808	
	\$1,	400,654	\$1	,430,993	\$1	,305,375	\$1	,224,917	
Deduct: Interest on Bonds		43,102		46,237		49,888		54,696	
Amortization of Bond Discount		3,000 579		3,000		3,000		3,000	
Premium paid on Bonds redeemed			_		_				
Deducts Depresentian Charges		353,973	\$1	1,381,756	\$1	,252,487	\$1	,167,221	
Deduct: Depreciation Charges		515,614		441,121	_	338,087	_	358,403	
Deduct: Moving Expenses Incurred	\$	838,359	\$	940,635	\$	914,400	\$	808,818	
Deduct: Moving Expenses Incurred Hydro Conversion Charge						_			
Earnings before Income Taxes		838,359	 g	940,635	_	914,400	<u>-</u>	808,818	
Deduct: Provision for Income Taxes		418,000	Ψ	463,000	Ф	475,000	Ф	424,000	
NET PROFIT FOR YEAR			<u>-</u>	477,635	<u>-</u>	439,400	\$ 384,818		
			=		=		=		
EARNINGS RECORD									
Earnings per Class "A" Share	\$	4.20	\$	4.78	\$	4.39	\$	3.85	
Earnings per Common Share (after deducting regular and partici-									
pating Class "A" dividends)	\$	2.85	\$	3.29	\$	3.00	\$	2.59	
DIVIDEND RECORD									
100,000 Class "A" Shares—Regular (Per Share)	\$.60	\$.60	\$.60	\$.60	
—Participating (Per Share)(payable May of succeeding year)		.75	\$_	.89	_	.79		.66	
Total Class "A" Dividends (Per Share)	\$	1.35	\$	1.49	\$	1.39	\$	1.26	
100,000 Common Shares—(Per Share)		1.49	\$	1.39	\$	1.00	\$.80	
TOTAL DIVIDENDS PAID DURING YEAR	\$	284,000	\$	288,000	\$	239,000	\$	206,000	

^{*}Note: The Profits and Participating Dividends for the Fiscal Years 1953 and 1954 reflect the extraordinary but non-recurring expenses relating to the construction of the new plant and the cost of moving machinery and equipment.

FOR THE FISCAL YEARS ENDED DECEMBER 31st

	1959	19	5 8		1957		1956	1955		1954	1953		1952
\$	990,748 16,374	\$ 97	5,899 9,385	\$	938,539 7,994	\$	835,079 11,695	\$ 561,962 21,130	\$	461,038 26,897	\$ 493,366 31,010	\$	693,846 29,572
\$1,	57,869 3,000 470		5,284 2,768 3,000	\$	946,533 66,314 3,000 995	\$	846,774 72,354 3,000 1,238	\$ 583,092 76,711 3,000 1,353	\$	487,935 80,955 3,000 1,248	\$ 524,376 60,808 3,000	\$	723,418 13,038 —
\$	945,783 303,867	\$ 91 28	9,516 0,284	\$	876,224 235,337	\$	770,182 214,664	\$ 502,028 183,266	\$	402,732 180,740	\$ 460,568 160,209	\$	710,380 59,847
\$	641,916 — —	\$ 63	9,232	\$	640,887 — 10,507	\$	555,518 — 10,506	\$ 318,762 — 10,506	\$	221,992 158,075 10,506	\$ 300,359 69,248 10,506	\$	650,533
\$	641,916 310,000	\$ 63 30	9,232 7,000	\$	630,380 312,000	\$	545,012 250,000	\$ 308,256 143,000	\$	53,411 12,000	\$ 220,605 92,000	\$	650,533 335,000
\$	331,916	\$ 33	2,232	\$	318,380	\$	295,012	\$ 165,256	\$ =	41,411 *	\$ 128,605	\$	315,533
\$	3.32	\$	3.32	\$	3.18	\$	2.95	\$ 1.65	\$.41	\$ 1.29	\$	3.16
\$	2.20	\$	2.19	\$	2.09	\$	1.92	\$.94	\$	d(.19)	\$.67	\$	2.08
\$.60	\$.60	\$.60	\$.60	\$.60	\$.60	\$.60	\$.60
\$	1.12	\$	1.13	\$	1.09	\$	1.03	\$.71 .40	\$		\$	\$ \$	
\$ \$.80 192,000	\$ \$ 19	.80	\$ \$.60 169,000	\$ \$		\$	\$		\$	\$	

TORONTO-ONTARIO

DIRECTORS

Frank W. Young	President and General Manager	Canada Foils, Limited
JOSEPH A. WHEALY	Executive	
ALEX E. BARRON	Vice-President	Canadian General Investments Ltd.
WILLIAM A. HARRIS	President	Aristocrat Manufacturing Co. Ltd.
Joseph L. Seitz	Business Consultant	
HERBERT G. COOK	Vice-President	Canada Foils, Limited
CARL H. ANSINGH	President	P. L. Robertson Mfg. Co. Ltd.
Robert Law	Solicitor	Blackwell, Hilton, Treadgold & Spratt

CHIEF EXECUTIVE OFFICERS

FRANK W. YOUNG	President and General Manager	1 Ridgefield Rd., Toronto
HERBERT G. COOK	Vice-President and Assistant-	
	General Manager	695 Eglinton Ave. E., Toronto
WILLIAM A. RENNIE	.Secretary	1 Henning Ave., Toronto
NORMAN SILLITO	Comptroller	180 Maxome Ave., Willowdale

TRANSFER AGENTS AND REGISTRARS

NATIONAL	TRUST	COMPANY	LIMITEDToronto
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AUDITORS

JOHNSON, ST	rewart, Bouri	E &	CoChartered	Accountants	.320	Bay	y Street.	Toronto
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BANKERS

BANK OF NOVA SCOTIA	Eglinton and Pharmacy Aves	Toronto
Canadian Imperial Bank		
OF COMMERCE	Yonge and Wellington Sts	Toronto
THE CHASE MANHATTAN BANK	18 Pine Street	New York 15, N.Y.

HEAD OFFICE: 1891 EGLINTON AVENUE EAST TORONTO 16, ONTARIO

MANUFACTURERS OF

ALUMINUM, TIN, LEAD AND COMPOSITION FOILS

MULTICOLOR PRINTERS OF FOIL, TRANSPARENT FILMS AND PAPERS

SALES OFFICES:

ST. JOHN'S

MONCTON

MONTREAL

WINNIPEG

VANCOUVER

